

Postdoctoral Researcher

Scale-ups and Scaling

J.E. Cairnes School of Business & Economics / Centre for Entrepreneurial Growth and Scaling

University of Galway

Ref. No. University of Galway 062-23

Applications are invited from suitably qualified candidates for a full-time, fixed-term position at the level of Postdoctoral Researcher at the University of Galway. The successful candidate will be part of the project team on a project entitled “*Scale-ups and Scaling*”. This position is available from September 2023 with a flexible start date and is of one-year duration, with the possibility of extension, subject to funding.

Job Description:

The successful candidate will work in a team under the supervision of Professors [Esther Tippmann](#) and [Jonathan Levie](#). The project will focus on scaling businesses, especially on some of the key drivers of scaling / organisation performance. Through a quantitative study, the project will develop and test a model on the features of the top management team as a driver of scaling / organization performance. The project will assist in the establishment of theoretical knowledge on scale-ups and scaling and the identification of suitable executive education supports.

Duties:

- Undertake and prepare literature reviews to formulate a robust theoretical model
- Empirical data collection and analysis using appropriate quantitative techniques
- Contribute to the writing of research papers for publication in top-level outlets in the fields of entrepreneurship and management
- Develop and support the delivery of executive education
- Actively participate in new funding opportunities, such as the development and writing of proposals
- Liaise with stakeholders in the local, national and international ecosystem relating to scaling and strengthen those relationships
- Attend national and international meetings and conferences
- Support the hosting of events, seminars, and workshops related to the Centre for Entrepreneurial Growth and Scaling
- Support the social media and website activities related to the Centre for Entrepreneurial Growth and Scaling
- Contribute to the management and reporting requirements of the project.

Essential Requirements:

- PhD in Business (entrepreneurship/strategy/management) or other related disciplines
- Record of publication in entrepreneurship, strategy or other relevant disciplines
- Evidence of excellent research skills, including of quantitative research approaches
- Evidence of excellent communications skills, including with senior executives/firm founders
- Strong coordination, project management and teamwork skills
- Be a motivated self-starter, as well as being focused and exacting in work ethic.

Desirable Requirements:

- Experience with advanced quantitative analysis techniques
- Good record of participation in the academic community

- Good knowledge exchange skills targeting non-academic audiences (industry-focused)
- Experience with content creation for professional social media and websites

Salary Scale: €41,209 - €43,699 per annum. **Start date:** from September 2023 (flexible).

Continuing Professional Development/Training:

Researchers at the University of Galway are encouraged to avail of a range of training and development opportunities designed to support their personal career development plans. Further information on research and working at the University of Galway is available on [Research at University of Galway](#)

The University of Galway provides continuing professional development supports for all researchers seeking to build their own career pathways either within or beyond academia. Researchers are encouraged to engage with our Researcher Development Centre (RDC) upon commencing employment - see www.universityofgalway.ie/rdc/ for further information.'

For information on moving to Ireland please see www.euraxess.ie

Further information on the Centre for Entrepreneurial Growth and Scaling can be found at <https://www.universityofgalway.ie/cegs/>

Informal enquiries concerning the post may be made to Professor Jonathan Levie (jonathan.levie@universityofgalway.ie) and Professor Esther Tippmann (esther.tippmann@universityofgalway.ie).

To Apply:

Applications to include a cover letter, CV (in Word or PDF only) and the contact details of three referees. Applications should be sent via e-mail to: angela.sice@universityofgalway.ie

Please put reference number **University of Galway 062-23** in subject line of the e-mail application.

Closing date for receipt of applications is 5.00pm Friday, 31st March 2023.

Interviews are planned to be held virtually in April 2023.

University of Galway reserve the right to readvertise or extend the closing date for this post.

All positions are recruited in line with Open, Transparent, Merit (OTM) and Competency based recruitment.

University of Galway is an equal opportunities employer.