

Call for papers - AIB 2022 Joint International Marketing Paper Development Workshop



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1 Fast Facts

- Workshop Date: 5 July 2022
- Submission Deadline: 15 May 2022
- PDW Organizer: Kelly Hewett (The University of Tennessee), Olli Kuivalainen (LUT University)
- Contact Info: khewett@utk.edu, olli.kuivalainen@lut.fi

2 Who is This Event For?

Hosted jointly by representatives of the [*Journal of International Marketing*](#) and [*International Marketing Review*](#), This workshop is aimed at providing feedback and guidance to participants on papers in one of two stages: (1) Papers that are nearing submission to JIM/IMR or other leading international marketing journals and, as such, are already in full draft form; and (2) Papers that are still at an advanced idea stage, or essentially the front end of a paper through the planned methodology section but without results, discussion, and implications sections developed.

The goal with the first type of paper is to help the authors polish their manuscripts for submission, identifying key weaknesses and areas for improvement.

For the second type of paper, the expectation is that the conceptual arguments and planned methodology are fairly well developed so that the workshop can be used to help course-correct or steer the authors in a direction that will increase the project's chances for success. Note that the joint PDW is intended for doctoral students and early career academics.

3 How is This Event Structured?

During the workshop, mentors will provide feedback to participants as to how they can further develop their papers. The workshop will also include a panel discussion on tips for publishing in JIM/IMR and other top journals.

4 How Can I Submit a Paper?

The deadline for submitting a paper is **15 May 2022**. Papers should be submitted via [AIB's Online Submission Portal](#). Once on the website choose the Joint International Marketing Paper Development Workshop". Papers can be submitted in any formatting style and length, consistent with any of the associated journals; however, they should be in English.

Please note that each participant may submit only one manuscript for the PDW. The cover page of the submission should include all authors' names, e-mails, and affiliations.

5 What Should I Do if My Paper is Accepted?

By submitting a paper, at least one of the paper's authors commits to participate in the workshop if the application is accepted. Manuscripts will be selected based on the suitability for JIM/IMR, quality of their submitted work, and fit with one of the two stages described above.

NOTE: Participants must be registered for the AIB 2022 meeting before they confirm their attendance at the Joint International Marketing PDW.